

Power Monitoring Solution Provider

Partner Program



SOCOMECC gives you the edge



CODPO 485A - 467 A - 514 A

Since its foundation more than 95 years ago, SOCOMECC continues to design and manufacture its core products in Europe. As an independent manufacturer, the Group is committed to constant innovation to improve the energy performance of electrical installations in infrastructures as well as industrial and commercial sites. Throughout its history, SOCOMECC has constantly anticipated market changes by developing cutting-edge technologies, providing solutions that are adapted to customer requirements and fully in keeping with international standards.

- 1993 DIRIS, the first digital multi-measurement device
- 2000 First LCD multi-function meter with upgrading via addition of plug and play modules
- 2001 First energy meter with current and voltage connections using the same cables
- 2005 Development of an ASIC dedicated power monitoring chip
- 2009 Network analyser with graphic display and internal communication network (CAN Bus)
- 2012 Energy management software (EMS) using web technology
- 2017 VirtualMonitor, AutoCorrect & PreciSense technologies
- 2018 Creation of a new community of Solution Providers

What's our DNA

Product innovation & performance

In partnership with Socomec, you can now ensure that your business is always one step ahead - by being the first to discover the future of Power Monitoring. Our design and development choices are driven by the needs of the market.

That means that our latest products and software solutions - including VirtualMonitor, AutoCorrect and PreciSense – have been engineered to simplify your day to day operations.

By working directly with the original innovator and manufacturer, your business is fit for the future – no matter what it may hold.



VirtualMonitor

Access the monitoring of your protective devices. On your entire electrical installation. Remotely and in real-time. Without additional hardware or wiring.



AutoCorrect

Be guaranteed your measurement system is working correctly. Automatic wiring control. Correction of errors. Feature available off-load.



PreciSense

Be guaranteed of the accuracy of your measurements. For the global measurement chain, for reliable measurements and for relevant corrective actions.



Ultimate flexibility – open systems

- World's first measurement system that is 100% customizable and scalable
- Fully compatible and interoperable ecosystem
- Accessible to all:
 - Measurement of AC and DC loads
 - Ideal for new installations or retrofits
 - Single point or multi-point

Achieve maximum added value from the complete integration cycle

Installation, commissioning and integration are streamlined by Socomec's latest technologies. Select the right device for each application then integrate them into one complete system.

- One system at every level of the electrical installation.
- Use the same tools and benefit from the same support across all devices.

Your know-how – and our innovations – integrated

Develop a competitive edge

Differentiate your business – and extend your reach - by being part of a real community

Being a Socomec Partner brings a **clear point of differentiation to your business** – particularly when it comes to leveraging Socomec’s brand credibility, as well as our pedigree in terms of quality and technical solutions.

As an independent, privately owned manufacturer, by partnering with Socomec you are a **member of a select network**; a hand-picked group of businesses with the right credentials.

Your success is our success; opportunities to engage in joint sales and marketing activity – and the **pragmatic sharing of project opportunities** – are important elements of our joint growth plan.



Generate unprecedented brand awareness and demand



As our solutions provider, your business will benefit from our lead when it comes to marketing to our collective end users, specifiers and influencers.

By promoting the complete solution - “Socomec + Power Monitoring Solution Provider” - we are able to communicate our unique package; **the combined impact of your technical expertise and close**

contact with your customers with the heavyweight strength of our brand and pedigree in innovation.

By collaborating to generate an increased brand awareness of your business - and by operating in partnership - we are able to consolidate mutually beneficial opportunities for a real win-win result in terms of demand creation.

Drive your own efficiencies

Benefit from productivity improvements during integration and installation with access to the world's most innovative solutions

By collaborating with Socomec, you will create a valuable extension that is both open and flexible – allowing you the opportunity to showcase and sell your own technical skills and expertise.

Working with Socomec, you will be enabled to deliver the widest possible range of products and systems – all adapted to the unique needs of your customer base. World-leading quality – independently verified – and the most advanced technical solutions.

Personalised training

Tailor-made training programs are created to perfectly match your needs; we will work with you to identify areas for improvement and opportunities to enhance performance. We create training programs for you, with you, so that they evolve to become YOUR training program.

Digital tools

We are world leaders in the creation of efficient solutions – and our day to day business management is no exception. We will provide all the tools you need to save time and access the latest information, simplifying your day.



With you all the way

We are by your side throughout the entire process - from the first contacts to proposal acceptance, including technical execution.

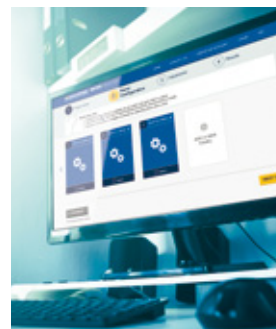
1. Winning projects

- Socomec sales engineers: support you to obtain new projects
- Local power monitoring expert dedicated to the network
- Publication of your case studies to promote your expertise and complete solutions to the end-user – helping you to replicate success



2. Solution design

- Design office pack: a complete set of tools for electrical consultants and design engineers
- Meter Selector: your digital assistant helping you to find and quote the best configuration in just a few clicks
- E-learning modules: online platform with videos and guidelines to support the integration and commissioning of our products



3. Installation & acceptance

- Close contact to assist your day-to-day project management
- Local Technical support
- Commissioning support
- Easy config: configuration of Socomec's products in just a few clicks
- Learning center: personalised training



4. Feedback & optimisation

- Technical cooperation
- Round table: by combining your market insight with our development capabilities, we will work together to provide the optimum solutions to the end-user & the best possible service in the field. As part of the Socomec family, you're on the team!



my socomec

Anytime, anywhere. Access to the essentials where and when you need them.



Please contact your local Socomec contact to check the availability for your language & country.

Our online partner portal, My Socomec, gives you access to all the tools you need to successfully manage your projects, including the latest sales and marketing collateral, product presentations, specification files, white papers...

Partner commitment



Joint commitments

Mutually agreed objectives and support actions



Preferred Partner

Make Socomec your preferred partner for promotion and solution proposals



Real involvement

Adopt a joint partnership approach, in return for your commitment Socomec will actively promote your business and supply leads



Technical Training

Benefit from specific training sessions, organised by Socomec, to build on your technical competencies



Information exchange

Create a dynamic information flow to share the latest market insights



Branding

Benefit from the Socomec brand, by being clearly recognised as a Socomec Power Monitoring Solution Provider

Our common goal?

Total customer satisfaction – with a complete solution

SOCOMECEC



System integrator



Turn-key solution

Specialist engineers

Breadth and depth of technical expertise around the world, with local support
Global sales teams across specialist product divisions

Hardware

A track record in design and development – with the most innovative product offer available

Software

Provide a complete offer by combining Socomec products with your software and dedicated expertise

Commissioning

Support the end-user by carrying out the integration of hardware and software, testing and commissioning

Project Management

From audit to installation and acceptance, provide project management services for maximum success

Getting started

1

Decide

Contact your local Socomec representative

2

Commit

Define an action plan with your local Socomec contact

3

Succeed

Your know-how and our innovation integrated

Your primary contact

Socomec: our innovations supporting your energy performance

1 independent manufacturer

3,200 employees
worldwide

10 % of sales revenue
dedicated to R&D

400 experts
dedicated to service provision

Your power management expert



POWER
SWITCHING



POWER
MONITORING



POWER
CONVERSION



EXPERT
SERVICES

The specialist for critical applications

- Control, command of LV facilities
- Safety of persons and assets
- Measurement of electrical parameters
- Energy management
- Energy quality
- Energy availability
- Energy storage
- Prevention and repairs
- Measurement and analysis
- Optimisation
- Consultancy, commissioning and training

A worldwide presence

8 production sites

- France (x3)
- Italy
- Tunisia
- India
- China (x2)

27 subsidiaries

- Australia • Belgium • China • France
- Germany • India • Italy • Netherlands
- Poland • Romania • Singapore
- Slovenia • Spain • Switzerland • Thailand
- Tunisia • Turkey • UK • USA

80 countries

where our brand is distributed

HEAD OFFICE

SOCOMECC GROUP

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